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OVERVIEW

As a result of Appleby becoming the first offshore firm to be granted a licence to provide offshore legal advice in Mainland China, the Shanghai office offers China-based clients fully integrated offshore legal advice and services. The team here works alongside global experts operating from an outstanding choice of jurisdictions including Bermuda, the British Virgin Islands, the Cayman Islands, Guernsey, the Isle of Man, Jersey, Mauritius and the Seychelles.

Despite being a fast growth market, China remains highly dependent on international cross-border investment and deal flow, which requires efficient access to capital. Appleby offers direct, knowledgeable access to International Financial Centres (**IFCs**) on and offshore by helping to facilitate and provide a stable platform for investors moving into this fast moving regulatory environment. As outgoing investment grows, so too will Chinese businesses' understanding of different legal environments and the desire to effectively access capital and greater manage legal risk.

China based clients are able to establish a close relationship with us and access the skills of a team at their fingertips who have a deep understanding of the regulatory regime in China.

Our commitment to the delivery of service excellence underpins everything that we do. Whilst technical expertise is a given, we maximise the value and effectiveness of our impartial legal advice and optimised client structures by proactively offering a highly respectful, responsive and client-focused service.

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OUR JURISDICTIONS

Our unique global footprint across the offshore jurisdictions of Bermuda, the British Virgin Islands, the Cayman Islands, Guernsey, the Isle of Man, Jersey, Mauritius and the Seychelles, and the onshore financial centres of Hong Kong and Shanghai helps provide Appleby clients with the best jurisdiction, product and service mix.

Our jurisdictions have long histories of political, economic and social stability, as well as mature and respected legal systems. In addition, professional workforces and commitment to product and service innovation ensure that clients' matters are in safe hands.

OUR SERVICES

We have been operating in the Asia market for over 25 years. We understand the needs of clients in this market and our services in China directly complement the services provided by international and Chinese law firms, with whom we work in parallel for mutual clients.

Our primary services include:

- Corporate
- Dispute Resolution
- Private Client & Trusts
- Regulatory

OUR TEAM

Our Greater China team comprises 27 lawyers, including six partners and other professionals, who act for a broad range of private and institutional clients, including PRC-based and international fund managers, financial institutions, private banks, Asia based listed companies, Hong Kong and China based incorporation agents, and high net worth individuals.

Members of our Greater China team are conversant in English, Cantonese, Putonghua and other Chinese dialects, as well as Japanese.

OUR CLIENTS

- Credit Suisse
- China Construction Bank
- China Development Bank
- Golden Sachs
- Hang Seng Bank
- HSBC
- Industrial & Commercial Bank of China
- Morgan Stanley
- Sumitomo Bank
- Standard Chartered Bank

REPRESENTATIVE WORK

Alibaba.com Limited

Advised **Alibaba.com** Limited on its privatisation through a scheme of arrangement under section 86 of the Companies Law and the related share capital restructuring, with proceeds of US\$23.6 billion. The deal won the M&A Deal of the Year and the Equity Deal of the Year awards at the ALB HK Law Awards 2013 and the Technology, Media & Telecoms Deal of the Year award at the ALB China Law Awards 2013.

CNPC General Capital Limited

Acted for **CNPC General Capital Limited** on its issuance of **US\$2 billion** guaranteed Senior Notes and **US\$7 billion** Medium Term Note Programme. CNPC is one of the world's leading integrated international energy companies in China. These two deals won the Debt and Equity-Linked Deal of the Year award at the China Law & Practice Awards 2013.

CITIC 21CN Company Limited

Acted for **CITIC 21CN Company Limited** on Alibaba Holding's subscription of approximately 4.4 billion ordinary shares in the company. CITIC 21CN is a subsidiary of the mainland conglomerate, CITIC Group, and is principally engaged in system integration and software development, as well as telecom value added services and the drug PIATS business.

Credit Suisse (Hong Kong) Limited

Advised **Credit Suisse** in relation to Giant Interactive Group Inc.'s **US\$3 billion** privatisation. Giant Interactive is a New York-listed Chinese online gaming company and a leading online game developer and operator focusing on multiplayer online role playing games.

Fu Shou Yuan International Group Limited

Acted for **Fu Shou Yuan International Group Limited's** initial public offering on the Main Board of the Hong Kong Stock Exchange, with net proceeds of approximately **HK\$1.46 billion**. Fu Shou Yuan operates a chain of high-end cemeteries across the PRC, and is the largest provider of death care services in the PRC.

Times Property Holdings Limited

Acted for **Times Property Holdings Limited** in its initial public offering on the Main Board of the Hong Kong Stock Exchange, with gross proceeds of approximately **HK\$1.94 billion**. Times Property is one of the most influential real-estate developers in southern China.

China LotSynergy Holdings Limited

Acted for **China LotSynergy Holdings Limited** on its issuance of an aggregate **HK\$650 million** 5% convertible bonds due 2019. China LotSynergy is one of the leading technology and operation service providers in the PRC lottery industry.

Tenwow International Holdings

Acted for **Tenwow International Holdings** in its initial public offering on the Main Board of the Hong Kong Stock Exchange, with gross proceeds of approximately **HK\$1.4 billion**. Tenwow International is a leading packaged food and beverage producer and one of the largest distributors thereof in China.

Goodbaby International Holdings Limited

Acted for **Goodbaby International Holdings Limited** on its **HK\$1.47 billion** initial public offering and the listing of its shares on the Hong Kong Stock Exchange. This deal was nominated as finalist for Equity Market Deal of the Year award at ALB HK Law Awards 2011.

KEY CONTACTS



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ABOUT APPLEBY

Appleby is one of the world's leading offshore law firms. The Group has offices in the key offshore jurisdictions of Bermuda, the British Virgin Islands, the Cayman Islands, Guernsey, Isle of Man, Jersey, Mauritius, and Seychelles, as well as a presence in the international financial centres of Hong Kong and Shanghai.

With over 470 people, including lawyers and professional specialists, across the Group, Appleby delivers sophisticated, specialised services, primarily in the areas of Corporate, Dispute Resolution, Private Client and Trusts, Regulatory and Property. The Group advises public and private companies, financial institutions, and high net worth individuals, working with these clients and their advisers to achieve practical solutions, whether in a single location or across multiple jurisdictions.